



## Planning Ahead: Elevators Solve Problems for 55+ Buyers

Consider that Americans over the age of 50 who are looking to build their next home actually may be building their last home. Whether it is a brand-new house or a remodel of their current house, it will be a project that they will be carefully planning for their lifestyle in their “golden years.” They may find it difficult to accept that those later years may bring age-related health problems, often resulting in mobility issues that

lead to the dependency of canes, walkers, and/or wheelchairs. Even if there are no mobility problems, it’s good to keep in mind that aging home owners can have challenges – flights of stairs in a home can be more daunting to a 55+ resident than to a 30-year-old first-time home buyer.

Residential elevators are a must-consider for 55+ buyers who are facing that next life stage in the context of their future home. A residential elevator can provide access to all levels of a home, making the idea of giving up an existing home more attractive. It is, in fact, a good choice for many stages of life: 55+ home owners who have a need for easier access now, those considering future needs and those who have no mobility issues but see the value and convenience of a home elevator.

Here at [Waupaca Elevator](#), we feel a responsibility to help builders, designers, and architects to enlighten, inspire and offer the best options available for 55+ clients who want that “forever home.” Planning for a residential elevator is a strategy that we can offer them as they prepare for that important life upgrade.

Are your clients not ready for a home elevator now? Stack a closet on all floors that can be easily converted to an elevator shaft in the future.

